# **Disclosure Statement Pursuant to the Pink Basic Disclosure Guidelines**

## **BioStem Technologies, Inc.**

2836 Center Port Circle, Pompano Beach, FL 33064

(954)-380-8342 www.biostemtech.com info@biostemtech.com SIC Code: 2836

# **Quarterly Report**

For the period ended March 31, 2024 (the "Reporting Period")

## **Outstanding Shares**

The number of shares outstanding of our Common Stock was:

16,343,762 as of March 31, 2024. (Current Reporting Period Date or More Recent Date)

16,214,390 as of December 31, 2023. (Most Recent Completed Fiscal Year End)

## Shell Status

Indicate by check mark whether the company is a shell company (as defined in Rule 405 of the Securities Act of 1933, Rule 12b-2 of the Exchange Act of 1934 and Rule 15c2-11 of the Exchange Act of 1934):

Yes: □ No: ⊠

Indicate by check mark whether the company's shell status has changed since the previous reporting period:

Yes: □ No: ⊠

## Change in Control

Indicate by check mark whether a Change in Control<sup>1</sup> of the company has occurred over this reporting period:

Yes: □ No: ⊠

<sup>&</sup>lt;sup>1</sup> "Change in Control" shall mean any events resulting in:

<sup>(</sup>i) Any "person" (as such term is used in Sections 13(d) and 14(d) of the Exchange Act) becoming the "beneficial owner" (as defined in Rule 13d-3 of the Exchange Act), directly or indirectly, of securities of the Company representing fifty percent (50%) or more of the total voting power represented by the Company's then outstanding voting securities;

<sup>(</sup>ii) The consummation of the sale or disposition by the Company of all or substantially all of the Company's assets;

<sup>(</sup>iii) A change in the composition of the Board occurring within a two (2)-year period, as a result of which fewer than a majority of the directors are directors immediately prior to such change; or

<sup>(</sup>iv) The consummation of a merger or consolidation of the Company with any other corporation, other than a merger or consolidation which would result in the voting securities of the Company outstanding immediately prior thereto continuing to represent (either by remaining outstanding or by being converted into voting securities of the surviving entity or its parent) at least fifty percent (50%) of the total voting power represented by the voting securities of the Company or such surviving entity or its parent outstanding immediately after such merger or consolidation.

## 1) Name and address(es) of the issuer and its predecessors (if any)

In answering this item, provide the current name of the issuer and names used by predecessor entities, along with the dates of the name changes.

In answering this item, provide the current name of the issuer any names used by predecessor entities, along with the dates of the name changes.

- a. BioStem Technologies, Inc. (Active).
- b. BioStem Technologies was formerly named Caribbean International Holdings, Inc., until August 28, 2014, when the issuer changed its name to BioStem Technologies, Inc.
- c. Caribbean International Holdings, Inc. was formerly named Caribbean Casino & Gaming Corporation, until November 29, 2012, when it changed its name to Caribbean International Holdings, Inc.
- d. Caribbean Casino & Gaming Corporation was formed on February 12, 2009.

The state of incorporation or registration of the issuer and of each of its predecessors (if any) during the past five years; Please also include the issuer's current standing in its state of incorporation (e.g., active, default, inactive):

## Florida; Active Status.

Describe any trading suspension orders issued by the SEC concerning the issuer or its predecessors since inception:

## None.

List any stock split, stock dividend, recapitalization, merger, acquisition, spin-off, or reorganization either currently anticipated or that occurred within the past 12 months:

## None.

The address(es) of the issuer's principal executive office:

## 2836 Center Port Circle, Pompano Beach, FL 33064

The address(es) of the issuer's principal place of business: Check if principal executive office and principal place of business are the same address:

Has the issuer or any of its predecessors been in bankruptcy, receivership, or any similar proceeding in the past five years?

No:  $\boxtimes$  Yes:  $\Box$  If Yes, provide additional details below:

## 2) Security Information

## Transfer Agent

Name:VStock Transfer, LLCPhone:212-828-8436Email:info@vstocktransfer.comAddress:18 Lafayette PI, Woodmere, NY 11598

## Publicly Quoted or Traded Securities:

The goal of this section is to provide a clear understanding of the share information for its publicly quoted or traded equity securities. Use the fields below to provide the information, as applicable, for all outstanding classes of securities that are publicly traded/quoted.

| Trading symbol:                                  | <u>BSEM</u>      |                                   |
|--|------------------|-----------------------------------|
| Exact title and class of securities outstanding: | <u>Common</u>    |                                   |
| CUSIP:   | <u>090684200</u> |                                   |
| Par or stated value:                             | <u>\$0.001</u>   |                                   |
| Total shares authorized:                         | 975,000,000      | as of date: March 31, 2024        |
| Total shares outstanding:                        | 16,343,762       | as of date: March 31, 2024        |
| Total number of shareholders of record:          | 2,725            | <u>as of date: March 31, 2024</u> |

All additional class(es) of publicly quoted or traded securities (if any):

NA

## Other classes of authorized or outstanding equity securities that do not have a trading symbol:

The goal of this section is to provide a clear understanding of the share information for its other classes of authorized or outstanding equity securities (e.g. preferred shares). Use the fields below to provide the information, as applicable, for all other authorized or outstanding equity securities.

| Exact title and class of the security:                                     | Series A-1 Prefe              | rred Stock                                |
|--|-------------------------------|---|
| CUSIP (if applicable):   | NA                            |   |
| Par or stated value:   | No Stated Par                 | Value                                     |
| Total shares authorized:   | 300                           | as of date: March 31, 2024                |
| Total shares outstanding (if applicable):                                  | 300                           | as of date: March 31, 2024                |
| Total number of shareholders of record                                     |                               |   |
| (if applicable):   | 3                             | as of date: March 31, 2024                |
|  |                               |   |
|  |                               |   |
| Exact title and class of the security:                                     | Series B-1 Pref               | erred Stock                               |
| Exact title and class of the security:<br>CUSIP (if applicable):           | Series B-1 Pref<br>NA         | erred Stock                               |
| -  |                               | erred Stock                               |
| CUSIP (if applicable):   | NA                            | erred Stock<br>as of date: March 31, 2024 |
| CUSIP (if applicable):<br>Par or stated value:                             | NA<br>No Par Value            |   |
| CUSIP (if applicable):<br>Par or stated value:<br>Total shares authorized: | NA<br>No Par Value<br>500,000 | as of date: March 31, 2024                |

## Security Description:

The goal of this section is to provide a clear understanding of the material rights and privileges of the securities issued by the company. Please provide the below information for each class of the company's equity securities, as applicable:

## 1. For common equity, describe any dividend, voting and preemption rights.

Each holder is entitled to one vote for each share of Common Stock held on all matters submitted to a vote of stockholders of the Company. Holders of Common Stock are not entitled to any preemptive rights.

# 2. For preferred stock, describe the dividend, voting, conversion, and liquidation rights as well as redemption or sinking fund provisions.

## Series A-1 Convertible Preferred Shares:

The Company has designated 300 shares of preferred stock as "Series A-1 Convertible Preferred Shares". The Series A-1 Convertible Preferred Shares entitled their holders to a number of votes equal to the number of shares issuable upon conversion times 2,000,000 granting the holders of Series A-1 Convertible Preferred Shares, as a group, effective control of the Company.

Series A-1 Convertible Preferred Shares are convertible, at the option of the holders, or automatically upon a Qualified Public Offering resulting in gross proceeds to the Company of not less than \$30 million, in whole but not in part, into 300 shares of common stock.

Holders of Series A-1 Convertible Preferred Shares are not entitled to receive dividends out of assets legally available thereof, prior and in preference to any declaration or payment of any dividend on the common stock or any other capital stock of the Corporation.

## Series B-1 Convertible Preferred Shares:

The Company has designated 500,000 shares of preferred stock as "Series B-1 Convertible Preferred Shares".

The Series B-1 Convertible Preferred Shares entitle their holders to votes equal to the number of shares issuable upon conversion.

Each Series B-1 Convertible Preferred Share is convertible, at the option of the holders, or automatically upon a Qualified Public Offering resulting in gross proceeds to the Company of not less than \$30 million, in whole but not in part, into six (6) shares of common stock.

The Series B-1 Preferred Shares shall be entitled to receive an annual dividend, payable in newly issued common stock, in an amount equal to ten percent (10%) of the number of then existing Series B-1 Preferred Shares issued and outstanding prior and in preference to any declaration or payment of any dividend on the common stock or any other capital stock of the Corporation. This Dividend shall be cumulative.

## 3. Describe any other material rights of common or preferred stockholders.

None.

# 4. Describe any material modifications to rights of holders of the company's securities that have occurred over the reporting period covered by this report.

None.

## 3) Issuance History

The goal of this section is to provide disclosure with respect to each event that resulted in any changes to the total shares outstanding of any class of the issuer's securities **in the past two completed fiscal years and any subsequent interim period**.

Disclosure under this item shall include, in chronological order, all offerings and issuances of securities, including debt convertible into equity securities, whether private or public, and all shares, or any other securities or options to acquire such securities, issued for services. Using the tabular format below, please describe these events.

# A. Changes to the Number of Outstanding Shares for the two most recently completed fiscal years and any subsequent period.

Indicate by check mark whether there were any changes to the number of outstanding shares within the past two completed fiscal years:

No:  $\Box$  Yes: X (If yes, you must complete the table below)

| Recent Fiscal          | <u>Oper</u><br>2 <u>2</u> Commor<br>Preferred Series  | ning Balance<br>n: <u>12,161,047</u><br>s A-1: <u>300</u>            |                        |  |  |  |   |   |                                       |
|------------------------|---|--|------------------------|--|--|--|---|---|---------------------------------------|
| Date of<br>Transaction | Preferred Series<br>Transaction<br>type (e.g.,<br>new<br>issuance,<br>cancellation,<br>shares<br>returned to<br>treasury) | s B-1: <u>-</u> 5<br>Number<br>of Shares<br>Issued (or<br>cancelled) | Class of<br>Securities | Value of<br>shares<br>issued<br>(\$/per<br>share) at<br>Issuance | Were the<br>shares<br>issued at<br>a<br>discount<br>to market<br>price at<br>the time<br>of<br>issuance?<br>(Yes/No) | Individual/<br>Entity Shares<br>were issued<br>to.<br>*You must<br>disclose the<br>control<br>person(s) for<br>any entities<br>listed. | Reason for share<br>issuance (e.g. for cash<br>or debt conversion) -<br>OR-Nature of Services<br>Provided | Restricted<br>or<br>Unrestricted<br>as of this<br>filing. | Exemption or<br>Registration<br>Type. |
| 1/4/2023               | New Issuance  | 305  | Common                 | 3.28   | No   | JEFFREY K<br>HARRISON  | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES   | RESTRICTED  | RULE 4(a)(2)                          |
| 1/4/2023               | New Issuance  | 305  | Common                 | 3.28   | No   | SHAUN OPIE   | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES   | RESTRICTED  | RULE 4(a)(2)                          |
| 1/4/2023               | New Issuance  | 305  | Common                 | 3.28   | No   | PHYSIOMICS<br>SYSTEMS, LLC /<br>DAN SHELLY   | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES   | RESTRICTED  | RULE 4(a)(2)                          |
| 1/4/2023               | New Issuance  | 305  | Common                 | 3.28   | No   | BRANT D.<br>WATSON<br>REVOCABLE<br>LIVING TRUST /<br>BRANT<br>WATSON<br>TRUSTEE  | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES   | RESTRICTED  | RULE 4(a)(2)                          |
| 2/1/2023               | New Issuance  | 5,047  | Common                 | 1.65   | No   | ANTHONY L.G.,<br>PLLC  | COMPENSATION FOR LEGAL<br>SERVICES  | RESTRICTED  | RULE 4(a)(2)                          |
| 2/2/2023               | New Issuance  | 19,000   | Common                 | 1.5  | No   | OLYMPUS 3<br>ACQUISITIONS,<br>LLC / CHRIS<br>LEONE   | COMPENSATION FOR<br>MARKETING SERVICES  | RESTRICTED  | RULE 4(a)(2)                          |
| 2/3/2023               | New Issuance  | 322  | Common                 | 3.1  | No   | SHAUN OPIE   | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES   | RESTRICTED  | RULE 4(a)(2)                          |

| 2/3/2023  | New Issuance | 322     | Common | 3.1  | No | JEFFREY K<br>HARRISON  | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES                              | RESTRICTED | RULE 4(a)(2) |
|-----------|--------------|---------|--------|------|----|--|--|------------|--------------|
| 2/3/2023  | New Issuance | 322     | Common | 3.1  | No | PHYSIOMICS<br>SYSTEMS, LLC /<br>DAN SHELLY   | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES                              | RESTRICTED | RULE 4(a)(2) |
| 2/3/2023  | New Issuance | 322     | Common | 3.1  | No | BRANT D.<br>WATSON<br>REVOCABLE<br>LIVING TRUST /<br>BRANT<br>WATSON<br>TRUSTEE                  | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES                              | RESTRICTED | RULE 4(a)(2) |
| 2/8/2023  | New Issuance | 500,000 | Common | 1.63 | No | M.W JENS<br>REALTY<br>INVESTMENT,<br>LLC / MARK<br>JENS  | ISSUANCE OF COMMON<br>STOCK TO REPURCHASE<br>NON-CONTROLLING<br>INTEREST IN SUBSIDIARY | RESTRICTED | RULE 4(a)(2) |
| 2/28/2023 | New Issuance | 252,357 | Common | 3    | No | OLYMPUS 3<br>ACQUISITIONS,<br>LLC / CHRIS<br>LEONE   | CONVERSION FROM DEBT<br>TO EQUITY  | RESTRICTED | RULE 4(a)(2) |
| 3/1/2023  | New Issuance | 19,000  | Common | 1.5  | No | OLYMPUS 3<br>ACQUISITIONS,<br>LLC / CHRIS<br>LEONE   | COMPENSATION FOR<br>MARKETING SERVICES   | RESTRICTED | RULE 4(a)(2) |
| 3/1/2023  | New Issuance | 295     | Common | 3.39 | No | JEFFREY K<br>HARRISON  | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES                              | RESTRICTED | RULE 4(a)(2) |
| 3/1/2023  | New Issuance | 295     | Common | 3.39 | No | SHAUN OPIE   | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES                              | RESTRICTED | RULE 4(a)(2) |
| 3/1/2023  | New Issuance | 295     | Common | 3.39 | No | PHYSIOMICS<br>SYSTEMS, LLC /<br>DAN SHELLY   | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES                              | RESTRICTED | RULE 4(a)(2) |
| 3/1/2023  | New Issuance | 295     | Common | 3.39 | No | BRANT D.<br>WATSON<br>REVOCABLE<br>LIVING TRUST /<br>BRANT<br>WATSON<br>TRUSTEE                  | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES                              | RESTRICTED | RULE 4(a)(2) |
| 3/13/2023 | New Issuance | 6,667   | Common | 1.5  | No | MARTEL<br>PELLERIN   | STOCK ISSUED FOR CASH  | RESTRICTED | RULE 4(a)(2) |
| 3/23/2023 | New Issuance | 20,000  | Common | 1.5  | No | EMERY<br>WALDON  | STOCK ISSUED FOR CASH  | RESTRICTED | RULE 4(a)(2) |
| 3/23/2023 | New Issuance | 50,000  | Common | 1.5  | No | EDWARD<br>WALDRON &<br>JULIE<br>WALDRON<br>JTWRS /<br>EDWARD AND<br>JULIE<br>WALDRON<br>TRUSTEES | STOCK ISSUED FOR CASH  | RESTRICTED | RULE 4(a)(2) |

| 3/28/2023 | New Issuance | 63,334 | Common | 1.5  | No | EDWARD<br>WALDRON JR.   | STOCK ISSUED FOR CASH                                     | RESTRICTED | RULE 4(a)(2) |
|-----------|--------------|--------|--------|------|----|---|---|------------|--------------|
| 4/3/2023  | New Issuance | 6,667  | Common | 1.5  | No | CHARLES<br>MILLER   | STOCK ISSUED FOR CASH                                     | RESTRICTED | RULE 4(a)(2) |
| 4/13/2023 | New Issuance | 17,333 | Common | 1.5  | No | EMPIRE<br>VENTURES<br>HOLDINGS, LLC<br>/ JOSEPH<br>SIRIANNI                     | STOCK ISSUED FOR CASH                                     | RESTRICTED | RULE 4(a)(2) |
| 4/19/2023 | New Issuance | 19,000 | Common | 1.5  | No | OLYMPUS 3<br>ACQUISITIONS,<br>LLC / CHRIS<br>LEONE                              | STOCK ISSUED FOR CASH                                     | RESTRICTED | RULE 4(a)(2) |
| 4/20/2023 | New Issuance | 16,667 | Common | 1.5  | No | DONNY<br>PITTMAN  | STOCK ISSUED FOR CASH                                     | RESTRICTED | RULE 4(a)(2) |
| 4/24/2023 | New Issuance | 27,000 | Common | 1.5  | No | PAUL SIHON  | STOCK ISSUED FOR CASH                                     | RESTRICTED | RULE 4(a)(2) |
| 5/2/2023  | New Issuance | 25,000 | Common | 1.5  | No | OLYMPUS 3<br>ACQUISITIONS,<br>LLC / CHRIS<br>LEONE                              | COMPENSATION FOR<br>MARKETING SERVICES                    | RESTRICTED | RULE 4(a)(2) |
| 5/5/2023  | New Issuance | 442    | Common | 2.26 | No | SHAUN OPIE  | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES | RESTRICTED | RULE 4(a)(2) |
| 5/5/2023  | New Issuance | 442    | Common | 2.26 | No | JEFFREY K<br>HARRISON   | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES | RESTRICTED | RULE 4(a)(2) |
| 5/5/2023  | New Issuance | 442    | Common | 2.26 | No | PHYSIOMICS<br>SYSTEMS, LLC /<br>DAN SHELLY                                      | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES | RESTRICTED | RULE 4(a)(2) |
| 5/5/2023  | New Issuance | 442    | Common | 2.26 | No | BRANT D.<br>WATSON<br>REVOCABLE<br>LIVING TRUST /<br>BRANT<br>WATSON<br>TRUSTEE | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES | RESTRICTED | RULE 4(a)(2) |
| 5/5/2023  | New Issuance | 19,000 | Common | 2.26 | No | OLYMPUS 3<br>ACQUISITIONS,<br>LLC / CHRIS<br>LEONE                              | COMPENSATION FOR<br>MARKETING SERVICES                    | RESTRICTED | RULE 4(a)(2) |
| 6/2/2023  | New Issuance | 16,667 | Common | 1.5  | No | DARYL EBER  | STOCK ISSUED FOR CASH                                     | RESTRICTED | RULE 4(a)(2) |
| 6/6/2023  | New Issuance | 495    | Common | 2.02 | No | SHAUN OPIE  | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES | RESTRICTED | RULE 4(a)(2) |
| 6/6/2023  | New Issuance | 495    | Common | 2.02 | No | JEFFREY K<br>HARRISON   | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES | RESTRICTED | RULE 4(a)(2) |
| 6/6/2023  | New Issuance | 495    | Common | 2.02 | No | PHYSIOMICS<br>SYSTEMS, LLC /<br>DAN SHELLY                                      | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES | RESTRICTED | RULE 4(a)(2) |

| 6/6/2023  | New Issuance | 495     | Common | 2.02 | No | BRANT D.<br>WATSON<br>REVOCABLE<br>LIVING TRUST /<br>BRANT<br>WATSON<br>TRUSTEE | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES | RESTRICTED | RULE 4(a)(2) |
|-----------|--------------|---------|--------|------|----|---|---|------------|--------------|
| 6/6/2023  | New Issuance | 19,000  | Common | 1.5  | No | OLYMPUS 3<br>ACQUISITIONS,<br>LLC / CHRIS<br>LEONE                              | COMPENSATION FOR<br>MARKETING SERVICES                    | RESTRICTED | RULE 4(a)(2) |
| 6/8/2023  | New Issuance | 200,000 | Common | 1.9  | No | JOHN RADTKE   | EMPLOYEE<br>COMPENSATION                                  | RESTRICTED | RULE 4(a)(2) |
| 7/10/2023 | New Issuance | 513     | Common | 1.95 | No | JEFFREY K<br>HARRISON   | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES | RESTRICTED | RULE 4(a)(2) |
| 7/10/2023 | New Issuance | 513     | Common | 1.95 | No | SHAUN OPIE  | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES | RESTRICTED | RULE 4(a)(2) |
| 7/10/2023 | New Issuance | 513     | Common | 1.95 | No | PHYSIOMICS<br>SYSTEMS, LLC /<br>DAN SHELLY                                      | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES | RESTRICTED | RULE 4(a)(2) |
| 7/10/2023 | New Issuance | 513     | Common | 1.95 | No | BRANT D.<br>WATSON<br>REVOCABLE<br>LIVING TRUST /<br>BRANT<br>WATSON<br>TRUSTEE | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES | RESTRICTED | RULE 4(a)(2) |
| 8/1/2023  | New Issuance | 568     | Common | 1.76 | No | JEFFREY K<br>HARRISON   | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES | RESTRICTED | RULE 4(a)(2) |
| 8/1/2023  | New Issuance | 568     | Common | 1.76 | No | SHAUN OPIE  | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES | RESTRICTED | RULE 4(a)(2) |
| 8/1/2023  | New Issuance | 568     | Common | 1.76 | No | PHYSIOMICS<br>SYSTEMS, LLC /<br>DAN SHELLY                                      | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES | RESTRICTED | RULE 4(a)(2) |
| 8/1/2023  | New Issuance | 406     | Common | 1.83 | No | BRANT D.<br>WATSON<br>REVOCABLE<br>LIVING TRUST /<br>BRANT<br>WATSON            | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES | RESTRICTED | RULE 4(a)(2) |
| 9/1/2023  | New Issuance | 576     | Common | 1.74 | No | JEFFREY K<br>HARRISON   | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES | RESTRICTED | RULE 4(a)(2) |
| 9/1/2023  | New Issuance | 576     | Common | 1.74 | No | SHAUN OPIE  | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES | RESTRICTED | RULE 4(a)(2) |
| 9/1/2023  | New Issuance | 576     | Common | 1.74 | No | PHYSIOMICS<br>SYSTEMS, LLC /<br>DAN SHELLY                                      | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES | RESTRICTED | RULE 4(a)(2) |

| 9/8/2023   | New Issuance | 17,024    | Common | 1.76 | No | BRANDON POE   | BOARD OF DIRECTORS<br>COMPENSATION                        | RESTRICTED | RULE 4(a)(2) |
|------------|--------------|-----------|--------|------|----|---|---|------------|--------------|
| 9/13/2023  | New Issuance | 60,000    | Common | 2.15 | No | PCG ADVISORY,<br>INC. / JEFF<br>RAMSON                | STOCK ISSUED FOR CASH                                     | RESTRICTED | RULE 4(a)(2) |
| 9/13/2023  | New Issuance | 40,000    | Common | 1.5  | No | PROACTIVE<br>CAPITAL<br>PARTNERS, LP /<br>JEFF RAMSON | STOCK ISSUED FOR<br>SERVICESS                             | RESTRICTED | RULE 4(a)(2) |
| 9/21/2023  | New Issuance | 7000      | Common | 1.5  | No | GLENN & KIM<br>FITZGERALD                             | STOCK ISSUED FOR CASH                                     | RESTRICTED | RULE 4(a)(2) |
| 10/1/2023  | New Issuance | 444       | Common | 2.25 | No | JEFFREY K<br>HARRISON                                 | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES | RESTRICTED | RULE 4(a)(2) |
| 10/1/2023  | New Issuance | 444       | Common | 2.25 | No | SHAUN OPIE  | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES | RESTRICTED | RULE 4(a)(2) |
| 10/1/2023  | New Issuance | 444       | Common | 2.25 | No | PHYSIOMICS<br>SYSTEMS, LLC /<br>DAN SHELLY            | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES | RESTRICTED | RULE 4(a)(2) |
| 10/6/2023  | New Issuance | 20,000    | Common | 1.5  | No | LEWIS SPERBER   | STOCK ISSUED FOR CASH                                     | RESTRICTED | RULE 4(a)(2) |
| 10/6/2023  | New Issuance | 10,000    | Common | 1.5  | No | STEFAN ARNI<br>AUDOLFSSON                             | STOCK ISSUED FOR CASH                                     | RESTRICTED | RULE 4(a)(2) |
| 10/6/2023  | New Issuance | 10,000    | Common | 1.5  | No | HARALDUR<br>TRYGGVASON<br>KLEIN                       | STOCK ISSUED FOR CASH                                     | RESTRICTED | RULE 4(a)(2) |
| 10/12/2023 | New Issuance | 20,000    | Common | 1.5  | No | YUPING LIU  | STOCK ISSUED FOR CASH                                     | RESTRICTED | RULE 4(a)(2) |
| 10/13/2023 | New Issuance | 1,000,000 | Common | 1.5  | No | MICHAEL R<br>DIETZEN                                  | STOCK ISSUED FOR CASH                                     | RESTRICTED | RULE 4(a)(2) |
| 10/16/2023 | New Issuance | 16,667    | Common | 1.5  | No | BEAR CREEK<br>CAPITAL LLC /<br>RAY OLIVER             | STOCK ISSUED FOR CASH                                     | RESTRICTED | RULE 4(a)(2) |
| 10/17/2023 | New Issuance | 20,000    | Common | 1.5  | No | HARRIS<br>SPERBER                                     | STOCK ISSUED FOR CASH                                     | RESTRICTED | RULE 4(a)(2) |
| 10/18/2023 | New Issuance | 16,667    | Common | 1.5  | No | STEVE SIMON   | STOCK ISSUED FOR CASH                                     | RESTRICTED | RULE 4(a)(2) |
| 10/19/2023 | New Issuance | 95,000    | Common | 1.5  | No | OLYMPUS 3<br>ACQUISITIONS,<br>LLC / CHRIS<br>LEONE    | STOCK ISSUED FOR CASH                                     | RESTRICTED | RULE 4(a)(2) |
| 10/19/2023 | New Issuance | 20,000    | Common | 1.5  | No | LEWIS SPERBER   | STOCK ISSUED FOR CASH                                     | RESTRICTED | RULE 4(a)(2) |
| 10/19/2023 | New Issuance | 16,667    | Common | 1.5  | No | JILL RENEE<br>ARBOLEDA                                | STOCK ISSUED FOR CASH                                     | RESTRICTED | RULE 4(a)(2) |

| 10/19/2023 | New Issuance | 13,334  | Common | 1.5  | No | EMERY   | STOCK ISSUED FOR CASH  | RESTRICTED | RULE 4(a)(2) |
|------------|--------------|---------|--------|------|----|---|--|------------|--------------|
|            |              |         |        |      |    | WALDRON   |  |            |              |
| 10/20/2023 | New Issuance | 20,000  | Common | 1.5  | No | CHARITY BOYD                                      | STOCK ISSUED FOR CASH  | RESTRICTED | RULE 4(a)(2) |
| 10/23/2023 | New Issuance | 33,333  | Common | 1.5  | No | DARLENE<br>GIMBLE                                 | STOCK ISSUED FOR CASH  | RESTRICTED | RULE 4(a)(2) |
| 10/23/2023 | New Issuance | 20,000  | Common | 1.5  | No | JACOB KRAWZE                                      | STOCK ISSUED FOR CASH  | RESTRICTED | RULE 4(a)(2) |
| 10/30/2023 | New Issuance | 33,333  | Common | 1.5  | No | HENRY W VAN<br>VURST IV                           | STOCK ISSUED FOR CASH  | RESTRICTED | RULE 4(a)(2) |
| 11/1/2023  | New Issuance | 326     | Common | 3.07 | No | JEFFREY K<br>HARRISON                             | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES                | RESTRICTED | RULE 4(a)(2) |
| 11/1/2023  | New Issuance | 326     | Common | 3.07 | No | SHAUN OPIE  | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES                | RESTRICTED | RULE 4(a)(2) |
| 11/1/2023  | New Issuance | 326     | Common | 3.07 | No | PHYSIOMICS<br>SYSTEMS, LLC /<br>DAN SHELLY        | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES                | RESTRICTED | RULE 4(a)(2) |
| 11/1/2023  | New Issuance | 526,325 | Common | 0.70 | No | VICTOR<br>MATUSZEWSKI<br>AND KAREN<br>MATUSZEWSKI | CONVERSION OF DEBT TO<br>EQUITY  | RESTRICTED | RULE 4(a)(2) |
| 11/1/2023  | New Issuance | 20,000  | Common | 1.50 | No | EDWARD &<br>JULIE<br>WALDRON                      | SECURITY CONVERSION<br>(EXERCISE OF COMMON<br>STOCK PURCHASE<br>WARRANT) | RESTRICTED | RULE 4(a)(2) |
| 11/10/2023 | New Issuance | 676,215 | Common | 0.70 | No | JEFFREY<br>ROBERT<br>MEILANDER                    | CONVERSION OF DEBT TO<br>EQUITY  | RESTRICTED | RULE 4(a)(2) |
| 12/1/2023  | New Issuance | 326     | Common | 3.07 | No | JEFFREY K<br>HARRISON                             | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES                | RESTRICTED | RULE 4(a)(2) |
| 12/1/2023  | New Issuance | 326     | Common | 3.07 | No | SHAUN OPIE  | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES                | RESTRICTED | RULE 4(a)(2) |
| 12/1/2023  | New Issuance | 326     | Common | 3.07 | No | PHYSIOMICS<br>SYSTEMS, LLC /<br>DAN SHELLY        | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES                | RESTRICTED | RULE 4(a)(2) |
| 12/8/2023  | New Issuance | 3,046   | Common | 3.28 | No | BRANDON POE                                       | BOARD OF DIRECTORS<br>COMPENSATION                                       | RESTRICTED | RULE 4(a)(2) |
| 12/8/2023  | New Issuance | 12,392  | Common | 3.23 | No | THOMAS J.<br>DUGAN                                | BOARD OF DIRECTORS<br>COMPENSATION                                       | RESTRICTED | RULE 4(a)(2) |
| 12/16/2023 | New Issuance | 7,989   | Common | 3.76 | No | PATRICK DALY                                      | BOARD OF DIRECTORS<br>COMPENSATION                                       | RESTRICTED | RULE 4(a)(2) |
| 12/23/2023 | New Issuance | 37,500  | Common | 2.00 | No | WES DE SOUZA                                      | SECURITY CONVERSION<br>(EXERCISE OF COMMON<br>STOCK PURCHASE<br>WARRANT) | RESTRICTED | RULE 4(a)(2) |
| 1/1/2024   | New Issuance | 194     | Common | 5.15 | No | JEFFREY K<br>HARRISON                             | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES                | RESTRICTED | RULE 4(a)(2) |
| 1/1/2024   | New Issuance | 194     | Common | 5.15 | No | SHAUN OPIE  | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES                | RESTRICTED | RULE 4(a)(2) |

| 1/1/2024            | New Issuance                                       | 194          | Common | 5.15 | No | PHYSIOMICS<br>SYSTEMS, LLC /<br>DAN SHELLY         | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES                | RESTRICTED | RULE 4(a)(2) |
|---------------------|--|--------------|--------|------|----|--|--|------------|--------------|
| 1/4/2024            | New Issuance                                       | 2,942        | Common | 5.17 | No | OLYMPUS 3<br>ACQUISITIONS,<br>LLC / CHRIS<br>LEONE | CONVERSION OF DEBT TO<br>EQUITY  | RESTRICTED | RULE 4(a)(2) |
| 1/8/2024            | New Issuance                                       | 12,500       | Common | 2    | No | WES DE SOUZA                                       | SECURITY CONVERSION<br>(EXERCISE OF COMMON<br>STOCK PURCHASE<br>WARRANT) | RESTRICTED | RULE 4(a)(2) |
| 1/30/2024           | New Issuance                                       | 50,000       | Common | 2    | No | JOSEPH<br>LOMBAS                                   | SECURITY CONVERSION<br>(EXERCISE OF COMMON<br>STOCK PURCHASE<br>WARRANT) | RESTRICTED | RULE 4(a)(2) |
| 2/1/2024            | New Issuance                                       | 167          | Common | 6    | No | JEFFREY K<br>HARRISON                              | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES                | RESTRICTED | RULE 4(a)(2) |
| 2/1/2024            | New Issuance                                       | 167          | Common | 6    | No | SHAUN OPIE   | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES                | RESTRICTED | RULE 4(a)(2) |
| 2/1/2024            | New Issuance                                       | 167          | Common | 6    | No | PHYSIOMICS<br>SYSTEMS, LLC /<br>DAN SHELLY         | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES                | RESTRICTED | RULE 4(a)(2) |
| 2/6/2024            | New Issuance                                       | 25,000       | Common | 2    | No | JOSHUA J.<br>GOODEN                                | SECURITY CONVERSION<br>(EXERCISE OF COMMON<br>STOCK PURCHASE<br>WARRANT) | RESTRICTED | RULE 4(a)(2) |
| 3/1/2024            | New Issuance                                       | 115          | Common | 8.72 | No | JEFFREY K<br>HARRISON                              | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES                | RESTRICTED | RULE 4(a)(2) |
| 3/1/2024            | New Issuance                                       | 115          | Common | 8.72 | No | SHAUN OPIE   | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES                | RESTRICTED | RULE 4(a)(2) |
| 3/1/2024            | New Issuance                                       | 115          | Common | 8.72 | No | PHYSIOMICS<br>SYSTEMS, LLC /<br>DAN SHELLY         | COMPENSATION FOR<br>SCIENTIFIC ADVISORY<br>BOARD SERVICES                | RESTRICTED | RULE 4(a)(2) |
| Shares Outst        | tanding on Date of                                 | This Report: |        |      |    |  |  |            |              |
| Ending Balar        | <u>Endir</u><br>nce:                               | ng Balance   |        |      |    |  |  |            |              |
| Date <u>3/31/20</u> | 24 Common:<br>Preferred Series<br>Preferred Series |              |        |      |    |  |  |            |              |

**Example:** A company with a fiscal year end of December 31<sup>st</sup> 2023, in addressing this item for its Annual Report, would include any events that resulted in changes to any class of its outstanding shares from the period beginning on January 1, 2022 through December 31, 2023 pursuant to the tabular format above.

## \*\*\*Control persons for any entities in the table above must be disclosed in the table or in a footnote here.

Use the space below to provide any additional details, including footnotes to the table above:

NA

## **B.** Promissory and Convertible Notes

Indicate by check mark whether there are any outstanding promissory, convertible notes, convertible debentures, or any other debt instruments that may be converted into a class of the issuer's equity securities: No:  $\Box$  Yes:  $\boxtimes$  (If yes, you must complete the table below)

| Date of<br>Note<br>Issuance | Outstanding<br>Balance (\$) | Principal<br>Amount at<br>Issuance (\$) | Interest<br>Accrued (\$) | Maturity<br>Date | Conversion Terms (e.g.<br>pricing mechanism for<br>determining conversion of<br>instrument to shares) | Name of Noteholder.<br>*You must disclose the<br>control person(s) for<br>any entities listed. | Reason for<br>Issuance (e.g.<br>Loan, Services,<br>etc.) |
|-----------------------------|-----------------------------|---|--------------------------|------------------|---|--|--|
| <u>06/01/2023</u>           | <u>\$459.097.14</u>         | <u>\$750.000</u>                        | <u>\$0</u>               | <u>06/01/25</u>  | Holder issued 373,134 Common<br>Stock Purchase Warrants:<br>exercise price \$2.01                     | <u>Jeffrey Meilander</u>   | <u>Loan</u>  |

#### \*\*\*Control persons for any entities in the table above must be disclosed in the table or in a footnote here.

Use the space below to provide any additional details, including footnotes to the table above:

<u>NA</u>

## 4) Issuer's Business, Products and Services

The purpose of this section is to provide a clear description of the issuer's current operations. Ensure that these descriptions are updated on the Company's Profile on <u>www.OTCMarkets.com</u>.

A. Summarize the issuer's business operations (If the issuer does not have current operations, state "no operations")

## Organization and Description of the Business

BioStem Technologies, Inc. (hereinafter "the Company"), was incorporated as Aladdin & Company Trading in Utah on July 7, 2006. On March 2, 2009, Aladdin & Company Trading both changed its name to Caribbean Casino & Gaming Corporation and re-domiciled to Florida. Caribbean Casino & Gaming Corporation further changed its name to Caribbean International Holdings, Inc. on January 7, 2013. The Company then changed its name to BioStem Technologies, Inc, on August 28, 2014. The Company is active and currently in good standing with the State of Florida.

The Company's fiscal year end is December 31.

B. List any subsidiaries, parent company, or affiliated companies.

The Company has one wholly owned, non-operating subsidiary, Nesvik Pharmaceuticals, Inc. Throughout 2022, the Company owed a controlling interest (90%) in an operating subsidiary, Blue Tech Industries, Inc. (d/b/a BioStem Life Sciences, Inc.) or "BSLS". The remaining 10% ownership of BSLS is reported as non-controlling interest ("NCI") within the consolidated financial statements. In January 2023, the Company repurchased the 10% noncontrolling interest in BSLS for 500,000 shares of BSEM Common Stock valued at \$1.63 per share.

C. Describe the issuers' principal products or services.

BioStem Technologies is a leading innovator focused on harnessing the natural properties of perinatal tissue in the development, manufacture and commercialization of allografts and regenerative therapies. Leveraging our proprietary BioRetain® processing method, we manufacture perinatal tissue allografts at the highest levels of quality. BioRetain has been developed by applying the latest research in regenerative medicine, focused on maintaining natural growth factors and preserving tissue structure. Our allografts are trusted by top clinicians across a range of specialties.

## 5) Issuer's Facilities

The goal of this section is to provide investors with a clear understanding of all assets, properties or facilities owned, used or leased by the issuer and the extent in which the facilities are utilized.

In responding to this item, please clearly describe the assets, properties or facilities of the issuer. Describe the location of office space, data centers, principal plants, and other property of the issuer and describe the condition of the properties. Specify if the assets, properties, or facilities are owned or leased and the terms of their leases. If the issuer does not have complete ownership or control of the property, describe the limitations on the ownership.

The Company owns and operates a 6,100 sq. ft. manufacturing facility with multiple ISO 5 and ISO 7 suites designed for commercial production of human cells, tissues, and cellular based products ("HCT/Ps"). The Company is currently in the process of expanding its manufacturing capacity by doubling its ISO clean room. The additional manufacturing capacity is expected to be operational by within the second half of 2024.

The Company also leases certain laboratory and office equipment accounted for as finance leases within the Company's financial statements.

## 6) All Officers, Directors, and Control Persons of the Company

Using the table below, please provide information, as of the period end date of this report, regarding all officers and directors of the company, or any person that performs a similar function, regardless of the number of shares they own.

In addition, list all individuals or entities controlling 5% or more of any class of the issuer's securities. If any insiders listed are corporate shareholders or entities, provide the name and address of the person(s) beneficially owning or controlling such corporate shareholders, or the name and contact information (City, State) of an individual representing the corporation or entity. Include Company Insiders who own any outstanding units or shares of any class of any equity security of the issuer.

The goal of this section is to provide investors with a clear understanding of the identity of all the persons or entities that are involved in managing, controlling or advising the operations, business development and disclosure of the issuer, as well as the identity of any significant or beneficial owners.

| Names of All<br>Officers, Directors<br>and Control<br>Persons | Affiliation with<br>Company (e.g.<br>Officer Title<br>/Director/Owner of<br>more than 5%) | Residential Address<br>(City / State Only) | Number of<br>shares owned      | Share<br>type/class                             | Ownership<br>Percentage<br>of Class<br>Outstanding | Names of control<br>person(s) if a<br>corporate entity |
|---|---|--|--------------------------------|---|--|--|
| <u>Jason</u><br><u>Matuszewski</u>                            | <u>Officer, Director</u><br><u>and 5%</u><br><u>Stockholder</u>                           | <u>Boca Raton, FL</u>                      | <u>1,391,592</u><br><u>100</u> | <u>Common</u><br><u>Preferred</u><br><u>A-1</u> | <u>8.51%</u><br><u>33.33%</u>                      |  |
| <u>Andrew</u><br><u>VanVurst</u>                              | Officer, Director<br>and 5%<br>Stockholder  | Lighthouse Point,<br><u>FL</u>             | <u>1,692,348</u><br><u>100</u> | <u>Common</u><br><u>Preferred</u><br><u>A-1</u> | <u>10.35%</u><br><u>33.33%</u>                     |  |
| <u>Henry VanVurst</u>   | <u>Owner of more</u><br><u>than 5%</u>  | <u>Fort Lauderdale,</u><br><u>FL</u>       | <u>1,261,534</u><br><u>100</u> | Common<br>Preferred<br><u>A-1</u>               | <u>7.72%</u><br><u>33.33%</u>                      |  |

| <u>Michael</u><br>Fortunato         | Officer, Director<br>and 5%<br>Stockholder | <u>Pittsburgh, PA</u>  | <u>105,000</u> | <u>Common</u>  | <u>&lt;1%</u> |  |
|-------------------------------------|--|------------------------|----------------|--|---------------|--|
| Brandon Poe                         | Director <5%                               | <u>San Diego, CA</u>   | <u>33,878</u>  | <u>Common</u>  | <u>&lt;1%</u> |  |
| <u>Kenneth</u><br><u>Warrington</u> | Director <5%                               | <u>Gainesville, FL</u> | <u>7,462</u>   | <u>Fully</u><br><u>Vested</u><br><u>Common</u><br><u>Stock</u><br><u>Options</u> | <u>&lt;1%</u> |  |

Confirm that the information in this table matches your public company profile on <u>www.OTCMarkets.com</u>. If any updates are needed to your public company profile, log in to <u>www.OTCIQ.com</u> to update your company profile.

## 7) Legal/Disciplinary History

- A. Identify and provide a brief explanation as to whether any of the persons or entities listed above in Section 6 have, in the past 10 years:
  - 1. Been the subject of an indictment or conviction in a criminal proceeding or plea agreement or named as a defendant in a pending criminal proceeding (excluding minor traffic violations);

## None

 Been the subject of the entry of an order, judgment, or decree, not subsequently reversed, suspended or vacated, by a court of competent jurisdiction that permanently or temporarily enjoined, barred, suspended or otherwise limited such person's involvement in any type of business, securities, commodities, financial- or investment-related, insurance or banking activities;

## None

 Been the subject of a finding, disciplinary order or judgment by a court of competent jurisdiction (in a civil action), the Securities and Exchange Commission, the Commodity Futures Trading Commission, a state securities regulator of a violation of federal or state securities or commodities law, or a foreign regulatory body or court, which finding or judgment has not been reversed, suspended, or vacated;

## None

4. Named as a defendant or a respondent in a regulatory complaint or proceeding that could result in a "yes" answer to part 3 above; or

## <u>None</u>

5. Been the subject of an order by a self-regulatory organization that permanently or temporarily barred, suspended, or otherwise limited such person's involvement in any type of business or securities activities.

## None

6. Been the subject of a U.S Postal Service false representation order, or a temporary restraining order, or preliminary injunction with respect to conduct alleged to have violated the false representation statute that applies to U.S mail.

<u>None</u>

B. Describe briefly any material pending legal proceedings, other than ordinary routine litigation incidental to the business, to which the issuer or any of its subsidiaries is a party to or of which any of their property is the subject. Include the name of the court or agency in which the proceedings are pending, the date instituted, the principal parties thereto, a description of the factual basis alleged to underlie the proceeding and the relief sought. Include similar information as to any such proceedings known to be contemplated by governmental authorities.

<u>None</u>

## 8) Third Party Service Providers

Provide the name, address, telephone number and email address of each of the following outside providers. You may add additional space as needed.

Confirm that the information in this table matches your public company profile on www.OTCMarkets.com. If any updates are needed to your public company profile, update your company profile. Securities Counsel (must include Counsel preparing Attorney Letters).

| Name:      | <u>Jessica Haggard, Esq.</u>           |
|------------|--|
| Firm:      | Anthony, Linder & Cacomanolis          |
| Address 1: | 1700 Palm Beach Lakes Blvd., Suite 820 |
| Address 2: | <u>West Palm Beach, FL 33401</u>       |
| Phone:     | <u>(561) 514-0936</u>                  |
| Email:     | JHaggard@ALClaw.com                    |

Accountant or Auditor

| Name:      | <u>Ilyssa Blum</u>                      |
|------------|---|
| Firm:      | Marcum, LLP                             |
| Address 1: | 201 East Las Olas Boulevard, 21st Floor |
| Address 2: | Ft. Lauderdale, FL 33301                |
| Phone:     | (954) 320-8020                          |
| Email:     | Ilyssa.Blum@marcumllp.com               |

Investor Relations

| Name:      | <u>Jeff Ramson</u>           |
|------------|------------------------------|
| Firm:      | PCG Advisory                 |
| Address 1: | 950 Third Avenue, Suite 2700 |
| Address 2: | <u>NY, NY 10022</u>          |
| Phone:     | (646) 863-6341               |
| Email:     | jramson@pcgadvisory.com      |

All other means of Investor Communication:

| X (f/k/a Twitter):  | https://twitter.com/BSEM_Tech                                    |
|---------------------|--|
| Discord:            |  |
| LinkedIn            | https://www.linkedin.com/company/biostem-technologies/mycompany/ |
| Facebook:           |  |
| [Other - Instagram] | https://www.instagram.com/biostem_technologies/                  |

## Other Service Providers

Provide the name of any other service provider(s) that **that assisted**, **advised**, **prepared**, **or provided information with respect to this disclosure statement**. This includes counsel, broker-dealer(s), advisor(s), consultant(s) or any entity/individual that provided assistance or services to the issuer during the reporting period.

| Name:               | <u>NA</u> |
|---------------------|-----------|
| Firm:               |           |
| Nature of Services: |           |
| Address 1:          |           |
| Address 2:          |           |
| Phone:              |           |
| Email:              |           |

## 9) Disclosure & Financial Information

A. This Disclosure Statement was prepared by (name of individual):

| Name:                   | Michael Fortunato, CPA |
|-------------------------|------------------------|
| Title:                  | <u>CFO</u>             |
| Relationship to Issuer: | Officer                |

B. The following financial statements were prepared in accordance with:

|             | IFRS | 6    |
|-------------|------|------|
| $\boxtimes$ | U.S. | GAAP |

C. The following financial statements were prepared by (name of individual):

| Name:                          | Michael A. Fortunato, CPA  |
|--------------------------------|--|
| Title:                         | CFO  |
| Relationship to Issuer:        | Officer  |
| Describe the qualifications of | f the person or persons who prepared the financial statements: The CFO is a licensed |
| CPA and has over 30 years      | s of experience in accounting and financial reporting.                               |

Provide the following qualifying financial statements:

- Audit letter, if audited;
- o Balance Sheet;
- o Statement of Income;
- Statement of Cash Flows;
- Statement of Retained Earnings (Statement of Changes in Stockholders' Equity)
- o Financial Notes

## Financial Statement Requirements:

- Financial statements must be published together with this disclosure statement as one document.
- Financial statements must be "machine readable". Do not publish images/scans of financial statements.

- Financial statements must be presented with comparative financials against the prior FYE or period, as applicable.
- Financial statements must be prepared in accordance with U.S. GAAP or International Financial Reporting Standards (IFRS) but are not required to be audited.

## 10) Issuer Certification

## Principal Executive Officer:

The issuer shall include certifications by the chief executive officer and chief financial officer of the issuer (or any other persons with different titles but having the same responsibilities) in each Quarterly Report or Annual Report.

The certifications shall follow the format below:

I, Jason V. Matuszewski certify that:

- 1. I have reviewed this Disclosure Statement for BioStem Technologies, Inc.
- 2. Based on my knowledge, this disclosure statement does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this disclosure statement; and
- 3. Based on my knowledge, the financial statements, and other financial information included or incorporated by reference in this disclosure statement, fairly present in all material respects the financial condition, results of operations and cash flows of the issuer as of, and for, the periods presented in this disclosure statement.

## May 14, 2024 [Date]

<u>/s/ Jason V. Matuszewski</u> [CEO's Signature] (Digital Signatures should appear as "/s/ [OFFICER NAME]")

## Principal Financial Officer:

I, Michael A. Fortunato certify that:

- 1. I have reviewed this Disclosure Statement for BioStem Technologies, Inc.
- 2. Based on my knowledge, this disclosure statement does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this disclosure statement; and
- 3. Based on my knowledge, the financial statements, and other financial information included or incorporated by reference in this disclosure statement, fairly present in all material respects the financial condition, results of operations and cash flows of the issuer as of, and for, the periods presented in this disclosure statement.

## <u>May 14, 2024</u>

<u>/s/ Michael A. Fortunato</u> [CFO's Signature]

(Digital Signatures should appear as "/s/ [OFFICER NAME]")



# BIOSTEM TECHNOLOGIES, INC. AND SUBSIDIARIES CONSOLIDATED FINANCIAL STATEMENTS

# For the Three-Months Ended March 31, 2024 and 2023 (Unaudited)

**BioStem Technologies, Inc. and Subsidiaries** 

**Consolidated Financial Statements** 

(Unaudited)

For the Three-Months Ended March 31, 2024 and 2023

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## BioStem Technologies, Inc. and Subsidiaries **Consolidated Balance Sheets** (Unaudited)

| (0)   | l  | March 31, 2024 | Dece    | ember 31, 2023 |
|---|----|----------------|---------|----------------|
| Current Assets  | ¢  |                | <b></b> | 220.406        |
| Cash  | \$ | 643,241        | \$      | 239,406        |
| Accounts receivable, net                                      |    | 41,622,643     |         | 11,371,730     |
| Inventory, net  |    | 882,763        |         | 658,678        |
| Prepaid expenses and other assets                             |    | 585,489        |         | 329,239        |
| Total current assets  |    | 43,734,136     |         | 12,599,053     |
| Long-Term Assets  |    | 1 122 0 45     |         | 1 1 5 4 0 5 6  |
| Property and equipment, net                                   |    | 1,133,865      |         | 1,154,856      |
| Construction-in-process                                       |    | 215,081        |         | 202,700        |
| Right-of-use asset, net                                       |    | 9,636          |         | 11,443         |
| Intangible assets, net  |    | 316,737        |         | 347,604        |
| Goodwill  |    | 244,635        |         | 244,635        |
| Other assets  |    | 20,000         |         | -              |
| Total assets  | \$ | 45,674,089     | \$      | 14,560,291     |
| Current Liabilities   |    |                |         |                |
| Accounts payable and accrued expenses                         | \$ | 2,818,370      | \$      | 1,391,711      |
| Bona fide services fee payable (Note 4)                       |    | 29,839,849     |         | 7,787,211      |
| Accrued interest  |    | 1,762,824      |         | 1,697,787      |
| Short-term finance lease                                      |    | 8,988          |         | 8,988          |
| Notes payable   |    | 4,125,902      |         | 4,445,782      |
| Other current liabilities                                     |    | 251,060        |         | 289,409        |
| Total current liabilities                                     |    | 38,806,994     |         | 15,620,888     |
| Long-Term Liabilities   |    |                |         |                |
| Finance lease, less current portion                           |    | 1,397          |         | 3,294          |
| Notes payable, less current portion                           |    | 216,263        |         | 265,635        |
| Other long-term liabilities, less current portion             |    | 7,425          |         | 14,850         |
| Total long-term liabilities                                   |    | 225,085        |         | 283,779        |
| Total liabilities   |    | 39,032,078     |         | 15,904,667     |
|   |    | 57,052,070     |         | 10,901,007     |
| Commitments and contingencies (Note 10)                       |    |                |         |                |
| Stock holders' Equity (Deficit)                               |    |                |         |                |
| Series A-1 convertible preferred stock, \$0.001 par value     |    |                |         |                |
| authorized, 300 shares; issued and outstanding, 300 shares as | ;  |                |         |                |
| of March 31, 2024 and December 31, 2023.                      |    | -              |         | -              |
| Series B-1 convertible preferred stock, \$0.001 par value     |    |                |         |                |
| authorized, 500,000 shares; issued and outstanding 5 shares a | ıs |                |         |                |
| of March 31, 2024 and December 31, 2023.                      |    | -              |         | -              |
| Common stock, \$0.001 par value authorized, 975,000,000 share | s  |                |         |                |
| issued and outstanding 16,343,762 and 16,214,390 shares as o  |    |                |         |                |
| March 31, 2024 and December 31, 2023.                         |    | 16,354         |         | 16,215         |
| Additional paid-in capital                                    |    | 47,851,046     |         | 44,306,872     |
| Treasury stock, 18,000 shares at cost                         |    | (43,346)       |         | (43,346)       |
| Accumulated deficit   |    | (41,182,043)   |         | (45,624,643)   |
| Total stockholders' equity (deficit)                          |    | 6,642,011      |         | (1,344,376)    |
| LOIALSTOCKHOIGERS EQUILITY (GETICIT)                          |    |                |         |                |

See the Condensed Notes to the Unaudited Consolidated Financial Statements.  $$\mathbf{2}$$ 

#### BioStem Technologies, Inc. and Subsidiaries Consolidated Statements of Operations (Unaudited)

|   |    | Three-months ended, |                |             |  |  |  |
|---|----|---------------------|----------------|-------------|--|--|--|
|   | Ma | rch 31, 2024        | March 31, 2023 |             |  |  |  |
| Revenue, net  | \$ | 41,904,213          | \$             | 576,103     |  |  |  |
| Cost of goods sold  |    | 2,224,704           |                | 101,149     |  |  |  |
| Gross profit  |    | 39,679,509          |                | 474,954     |  |  |  |
| Operating Expenses:   |    |                     |                |             |  |  |  |
| Sales and marketing expenses  |    | 30,547,721          |                | 133,257     |  |  |  |
| General and administrative expenses                                     |    | 4,399,262           |                | 3,746,505   |  |  |  |
| Research and development expenses                                       |    | 70,748              |                | -           |  |  |  |
| Depreciation and amortization expense                                   |    | 53,665              |                | 58,345      |  |  |  |
| Total operating expenses  |    | 35,071,396          |                | 3,938,106   |  |  |  |
| Income/(loss) from operations   |    | 4,608,114           |                | (3,463,153) |  |  |  |
| Other Income (Expense):   |    |                     |                |             |  |  |  |
| Interest expense  |    | 163,942             |                | 120,426     |  |  |  |
| Other income (expense)  |    | (1,571)             |                | 3,491       |  |  |  |
| Other income (expense), net   |    | 165,513             |                | 116,935     |  |  |  |
| Total Income (loss) from operations before income taxes                 |    | 4,442,601           |                | (3,580,088) |  |  |  |
| Income taxes  |    | -                   |                | -           |  |  |  |
| Net Income (loss)   | \$ | 4,442,075           | \$             | (3,580,088) |  |  |  |
| Basic net income (loss) per share attributable to common stockholders   | \$ | 0.27                | \$             | (0.28)      |  |  |  |
| Diluted net income (loss) per share attributable to common stockholders | \$ | 0.20                | \$             | (0.28)      |  |  |  |
| Basic weighted average common shares outstanding                        |    | 16,316,178          |                | 12,564,950  |  |  |  |
| Diluted weighted average common shares outstanding                      |    | 22,383,275          |                | 12,564,950  |  |  |  |

See the Condensed Notes to the Unaudited Consolidated Financial Statements.

#### Consolidated Statements of Changes in Stockholders' Equity (Deficit) For the Years Ended December 31, 2023 (Audited) and Three Months Ended March 31, 2024 (Unaudited)

|   | Series A-1 |        | Series B-1 |        | Common Stock |           | -                             |                |                        |                            |  |
|---|------------|--------|------------|--------|--------------|-----------|-------------------------------|----------------|------------------------|----------------------------|--|
|   | Shares     | Amount | Shares     | Amount | Shares       | Amount    | Additional Paid-In<br>Capital | Treasury Stock | Accumulated<br>Deficit | Noncontrolling<br>Interest | Total<br>Stockholders'<br>Equity (Deficit) |
| Balance as of December 31, 2022                             | 300        | -      | 5          | -      | 12,161,047   | 12,162    | 33,095,921                    | (43,346)       | (37,141,133)           | 126,444                    | (3,949,952)                                |
| Stock based compensation-stock options                      | -          | -      | -          | -      | -            | -         | 5,755,856                     | -              | -                      | -                          | 5,755,856                                  |
| Issuance of common stock for services                       | -          | -      | -          | -      | 312,112      | 312       | 913,948                       | -              | -                      | -                          | 914,260                                    |
| Issuance of common stock for cash                           | -          | -      | -          | -      | 1,586,333    | 1,586     | 2,377,914                     | -              | -                      | -                          | 2,379,500                                  |
| Conversion of debt and accrued interest to common stock     | -          | -      | -          | -      | 1,454,898    | 1,455     | 1,092,679                     | -              | -                      | -                          | 1,094,134                                  |
| Issuance of shares for repurchase of noncontolling interest | -          | -      | -          | -      | 500,000      | 500       | 125,944                       | -              | -                      | (126,444)                  | -  |
| Issuance of shares and warrants in legal settlement         | -          | -      | -          | -      | 200,000      | 200       | 639,300                       | -              | -                      | -                          | 639,500                                    |
| Warrant issued with note payable                            | -          | -      | -          | -      | -            | -         | 305,310                       | -              | -                      | -                          | 305,310                                    |
| Net loss  | -          | -      | -          | -      | -            | -         | -                             | -              | (8,482,984)            | -                          | (8,482,984)                                |
| Balance as of December 31, 2023                             | 300        | s -    | 5          | s -    | 16,214,390   | \$ 16,215 | \$ 44,306,872                 | \$ (43,346)    | \$ (45,624,117)        | <u>s</u> -                 | \$ (1,344,376)                             |
| Stock based compensation-stock options                      | -          | -      | -          | -      | -            | -         | 3,186,332                     | -              | -                      | -                          | 3,186,332                                  |
| Issuance of common stock for services                       | -          | -      | -          | -      | 1,164        | 1         | 92,764                        | -              | -                      | -                          | 92,765                                     |
| Conversion of debt and accrued interest to common stock     | -          | -      | -          | -      | 2,942        | 3         | 15,207                        | -              | -                      | -                          | 15,210                                     |
| Issuance of shares for warrant exercise                     | -          | -      | -          | -      | 125,000      | 135       | 249,872                       | -              | -                      | •                          | 250,006                                    |
| Net income  | -          | -      | -          | -      | -            | -         | -                             | -              | 4,442,075              | -                          | 4,442,075                                  |
| Balance as of March 31, 2024                                | 300        | s -    | 5          | s -    | 16,343,496   | \$ 16,354 | \$ 47,851,046                 | \$ (43,346)    | \$ (41,182,042)        | s -                        | \$ 6,642,011                               |

See the Condensed Notes to the Unaudited Consolidated Financial Statements.

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## BioStem Technologies, Inc. and Subsidiaries Consolidated Statements of Cash Flows

(Unaudited)

| (Unaudited)  |           |                   |            |              |
|--|-----------|-------------------|------------|--------------|
|  | Three-mon |                   | ths ended, |              |
|  | Mar       | ch 31, 2024       | Ma         | rch 31, 2023 |
| CASH FLOWS FROM OPERATING ACTIVITIES:  |           |                   |            |              |
| Net income (loss)  | \$        | 4,442,074         | \$         | (1,703,322   |
| Adjustments to reconcile net income/(loss) to net cash provided by/(used in)       |           |                   |            |              |
| operating activities:  |           |                   |            |              |
| Depreciation expense   |           | 20,992            |            | 28,590       |
| Amortization expense   |           | 32,674            |            | 28,959       |
| Amortization of debt discount  |           | 32,035            |            | -            |
| Stock-based compensation expense   |           | 3,186,332         |            | 494,062      |
| Issuance of common stock for services  |           | 92,765            |            | 131,719      |
| Changes in operating assets and liabilities:                                       |           |                   |            |              |
| Accounts receivable  |           | (30,250,913)      |            | (53,589      |
| Inventory  |           | (224,085)         |            | (30,767      |
| Prepaid expenses and other assets  |           | (276,250)         |            | (66,149      |
| Accounts payable and accrued expenses  |           | 1,426,659         |            | 214,866      |
| Accrued interest   |           | 68,902            |            | 75,782       |
| Salaries payable   |           | -                 |            | 45,833       |
| Bona fide service fee payable  |           | 22,052,638        |            | ,            |
| Other current liabilities  |           | (38,349)          |            | 169,538      |
| Other long-term liabilities  |           | (7,425)           |            |              |
| Net cash provided by/(used in) operating activities                                |           | 558,050           |            | (664,478     |
|  |           |                   |            | (00.,.70     |
| CASH FLOWS FROM INVESTING ACTIVITIES:  |           |                   |            |              |
| Purchases of property and equipment  |           | (12,381)          |            | (59,879      |
| Purchases of assets  |           | -                 |            | (105,250     |
| Net cash used in investing activities  |           | (12,381)          |            | (165,129     |
| CASH FLOWS FROM FINANCING ACTIVITIES:  |           |                   |            |              |
| Borrowings on notes payable  |           | -                 |            | (4,670       |
| Repayments on notes payable  |           | (339,942)         |            | -            |
| Conversion on notes payable  |           | (50,000)          |            | -            |
| Repayments on finance leases   |           | (1,897)           |            | 796          |
| Issuance of common stock for cash<br>Issuance of common stock for warrant exercise |           | 50,000<br>200,006 |            | 210,001      |
| Net cash provided by/(used in) financing activities                                |           | (141,833)         |            | 206,127      |
| Cash, cash equivalents:  |           |                   |            |              |
| Net change during the period   |           | 403,835           |            | (623,480     |
| Balance, beginning of period   |           | 239,406           |            | 772,136      |
| Balance, end of period   | \$        | 643,241           | \$         | 148,656      |
| SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:                                  |           |                   |            |              |
| Cash paid for interest   | \$        | 228,980           | \$         | 75,782       |
| SCHEDULE OF NON-CASH INVESTING AND FINANCING ACTIVITIES :                          |           |                   |            |              |
| Conversion of debt and accrued interest to shares of common stock                  | \$        | -                 | \$         | 252,105      |

See the Condensed Notes to the Unaudited Consolidated Financial Statements

## BioStem Technologies, Inc. and Subsidiaries Condensed Notes to the Consolidated Financial Statements For the Three Months Ended March 31, 2024 and 2023 (Unaudited)

## Note 1 - Organization and Description of Business

BioStem Technologies, Inc. (hereinafter "the Company"), was incorporated as Aladdin & Company Trading in Utah on July 7, 2006. Aladdin & Company Trading later changed its name to Caribbean Casino & Gaming Corporation and re-domiciled int Florida on March 2, 2009. On January 7, 2013, Caribbean Casino & Gaming Corporation changed its name to Caribbean International Holdings, Inc. on January 7, 2013. On August 28, 2014, the Company changed its name to BioStem Technologies, Inc.

Since 2018, the Company's primary business is the development, manufacture, and sale of tissue allografts for the advanced wound care market with a focus on the treatment of diabetic, pressure and venous ulcers. The Company markets and distributes products directly to medical professionals, such as podiatrists and plastic surgeons, through direct and indirect salesforces and indirectly through distributors.

The Company's fiscal year end is December 31.

## Note 2 - Summary of Significant Accounting Policies

## **Basis of Presentation and Consolidation**

The consolidated financial statements of the Company are presented in United States dollars and have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"). In the opinion of management, the Company has made all necessary adjustments, which include normal recurring adjustments, for a fair statement of the Company's consolidated financial position and results of operations for the periods presented. Certain information and disclosures included in these interim consolidated financial statements have been condensed or omitted pursuant to the U.S. Securities and Exchange Commission ("SEC") rules. These condensed consolidated financial statements should be read in conjunction with our audited consolidated financial statements and accompanying notes for the year ended December 31, 2023, as filed with the Over -the-Counter ("OTC") Market on April 24, 2024. The results for the three-month periods ended March 31, 2024 and 2023, are not necessarily indicative of the results to be expected for a full year, any other interim periods or any future year or periods.

The accompanying consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States ("US GAAP") and include the accounts of BioStem Technologies, Inc. and all its whollyowned subsidiaries BioStem Life Sciences, Inc. and Nesvik Pharmaceuticals, Inc, which is currently inactive. All intercompany transactions have been eliminated in consolidation.

Prior to January 2023 the Company owned a controlling interest (90%) in an operating subsidiary, Blue Tech Industries, Inc. (d/b/a BioStem Life Sciences, Inc. or "BSLS"). In January 2023, the Company repurchased the remaining 10% noncontrolling interest ("NCI") in exchange for common stock of the Company. The 10% NCI of BSLS was reported as NCI within the unaudited consolidated financial statements as of and for the three months ended March 31, 2023.

#### Use of Estimates

The preparation of these interim unaudited consolidated financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes.

Such estimates and assumptions impact both assets and liabilities, including but not limited the estimated fair value of stock-based payments, and the valuation of deferred tax assets.

Making estimates requires management to exercise significant judgment. It is at least reasonably possible that the estimate of the effect of a condition, situation or set of circumstances that existed at the date of the consolidated financial statements, which management considered in formulating its estimate could change in the near term due to one or more future non-conforming events. Accordingly, actual results could differ significantly from estimates.

## **Risks and Uncertainties**

The Company's operations are subject to risk and uncertainties including financial, operational, regulatory, and other risks including the potential risk of business failure.

The Company has experienced, and in the future expects to continue to experience, variability in its sales and earnings. The factors expected to contribute to this variability include, among others: (i) the uncertainty associated with the commercialization and ultimate success of the Company's products; (ii) competition inherent in the markets where products are expected to be sold; (iii) general economic conditions; and (iv) the related volatility of prices pertaining to the cost of sales.

## **Summary of Significant Accounting Policies**

The significant accounting policies applied in the Company's audited financial statements, as disclosed in its annual financial report filed with the OTC on April 24, 2024, are applied consistently in these unaudited interim consolidated financial statements.

## **Recently Issued Accounting Pronouncements Not Yet Adopted**

The Company does not believe that an recently issued, but not yet effective accounting pronouncements, if adopted, would have a material impact on the Company's interim unaudited consolidated financial statements.

## Note 3 - Inventory

Inventory is stated at the lower of cost or estimated net realizable value. Inventory cost is determined by the first-in, first-out ("FIFO") basis. Inventory costs include raw material, labor and operating overhead which includes supplies, depreciation and amortization of leased lab equipment and other related costs.

The Company performs an assessment of the recoverability of inventory cost during each reporting period, and it provides an allowance for slow-moving, excess, and obsolete inventories to their estimated net realizable value in the period in which the need for an allowance is first identified. Such impairment charges are recorded within cost of goods sold. As of March 31, 2024 and December 31, 2023, the Company estimated a reserve of \$0, respectively.

The table below presents the Company's inventory values, by category, as of March 31, 2024 and December 31, 2023, respectively:

|                 | March 31,<br>2024 |         | December 31,<br>2023 |         |
|-----------------|-------------------|---------|----------------------|---------|
| Raw Materials   | \$                | 103,370 | \$                   | 69,473  |
| Finished Goods  |                   | 779,393 |                      | 589,205 |
| Total Inventory | \$                | 882,763 | \$                   | 658,678 |

## Note 4 - Revenue Recognition

The Company records revenue from product sales in accordance with ASC 606 ("ASC 606"), *Revenue from Contracts with Customers*.

The Company recognizes revenue from product sales at a point in time when control of the Company's product has transferred to the customer, which generally occurs upon shipment. Shipping and handling costs are included as a component of revenue and are passed through to customers with an equal offsetting amount included in cost of goods sold.

Revenue is recognized in an amount that reflects the consideration that the Company expects to receive in exchange for the product, which is generally fixed. Based on prior experience, and the nature of the product, variable consideration resulting from product discounts is not material.

Returns from customers are not accepted. Accordingly, there is no provision for sales returns recorded for any period presented.

## **Distribution and Services Agreement**

During the year ended December 31, 2023, the Company executed a distribution and services agreement ("D&S Agreement") with a large medical distributor located in the United States (the "Distributor") for the distribution of the Company's Amnio Wrap 2 ("AW2") product. The Company licenses the rights to manufacture and commercialize AW2 from an unrelated party and in conjunction with the licensing arrangement, pays a per square centimeter license fee for all AW2 products sold by the Distributor.

The Distributor purchases the AW2 product from the Company at a fixed fee per square centimeter ("Sales Price") with no right of return. Separately, the Distributor invoices the Company monthly for distinct sales, marketing and distribution services it provides on behalf of the Company ("Bona Fide Services Fee or BFSF").

The BFSF is consideration payable to the Distributor for a distinct service the Distributor is providing to the Company. In accordance with ASC 606-10-32-26, such distinct services provided by a customer are accounted for in the same way that other purchases from suppliers would be accounted for. If the amount of consideration payable to the customer exceeds the fair value of the distinct good or service that the entity receives from the customer, then the entity shall account for such an excess as a reduction of the transaction price.

The Company has determined that the fair value of the BFSF does not exceed the consideration paid to the Distributor for these services. Therefore, the Company records, as revenue, the Sales Price per cm2 for all AW2 products sold to the Distributor upon shipment and recognizes the BFSF as an operating expense within sales and marketing expenses.

During the three months ended March 31, 2024, revenues earned from the shipment of AW2 under the distribution and services agreement were \$41,008,900 and BFSF were \$29,839,998 which is included in sales and marketing expenses on the consolidated statement of operations.

As of March 31, 2024 and December 31, 2023, accounts receivable due under this arrangement was \$41,623,067 and \$11,126,598, respectively, and amounts due to Distributor for BFSF was \$29,839,849 and \$7,787,211, respectively, which has been presented as Bona Fide Services Fee payable on the consolidated balance sheet. The BFSF is paid upon receipt of outstanding accounts receivables.

## Disaggregation of Revenue

The following table provides information about revenue disaggregated by major products categories:

|                              | For the Three-Months Ended<br>March 31, |    |         |  |  |  |
|------------------------------|---|----|---------|--|--|--|
|                              | <br>2024                                |    | 2023    |  |  |  |
| Membrane product net revenue | \$<br>41,217,286                        | \$ | 551,904 |  |  |  |
| Cord product net revenue     | <br>687,414                             |    | 24,199  |  |  |  |
| Total net revenue            | \$<br>41,904,700                        | \$ | 576,103 |  |  |  |

## **Contract Balances**

The following table provides information about the Company's accounts receivables and contract liabilities from contracts with customers as of March 31, 2024 and December 31, 2023:

|                      | Μ  | arch 31, 2024 | December 31, 2023 |            |  |
|----------------------|----|---------------|-------------------|------------|--|
| Accounts receivable  | \$ | 41,623,067    | \$                | 11,371,730 |  |
| Contract liabilities | \$ | 8,812         | \$                | 8,731      |  |

Accounts receivable represent the Company's unconditional rights to consideration for product shipped. Contract liabilities represent amounts collected from customers upfront upon placement of an order for product which is included in other current liabilities in the Company's interim unaudited consolidated balance sheets. The Company generally recognizes revenue from contract liabilities within the following fiscal year.

## **Contract Costs**

The Company incurs incremental costs to obtain contracts with its customers. These costs consist primarily of sales commissions paid to our sales force. As the expected period of amortization is not expected to exceed one year, the Company has elected to expense such costs as incurred.

## **Cost of Goods Sold**

Cost of goods sold represents costs directly related to the production of the Company's products. Products sold are typically shipped directly to the customer with costs associated with shipping and handling included as a component of the cost of goods sold. Costs associated with any inventory write-downs resulting from quarterly physical inventory counts are also included in the cost of goods sold.

## Note 5 - Net Income (Loss) Per Share

Basic net income (loss) per share is computed by dividing the net loss by the weighted-average number of common shares outstanding for the period. Diluted earnings per share is computed by adjusting the weighted-average number of common shares outstanding to include outstanding common stock options, restricted stock awards, warrants to purchase common stock, convertible preferred stock, and common stock issuable in connection with convertible notes. For periods in which the Company has reported net losses, diluted net loss per share is the same as basic net loss per share because dilutive common shares are not assumed to have been issued if their effect is anti-dilutive.

## Note 6 - Property and Equipment and Construction in Process

The following table presents property and equipment as of March 31, 2024 and December 31, 2023:

|                                   | March 31, |             |      | December 31, |
|-----------------------------------|-----------|-------------|------|--------------|
|                                   | 2024 2023 |             | 2023 |              |
| Building                          | \$        | 433,448     | \$   | 433,448      |
| Building Improvements             |           | 694,124     |      | 694,134      |
| Land                              |           | 75,000      |      | 75,000       |
| Machinery and Equipment           |           | 995,036     |      | 930,334      |
| Computer and Office Equipment     |           | 64,702      |      | 64,702       |
| Furniture and Fixtures            |           | 68,066      |      | 68,066       |
| Total property and equipment      |           | 2,330,376   |      | 2,265,684    |
| Less: Accumulated Depreciation    |           | (1,131,809) |      | (1,110,828)  |
| Total property and equipment, net | \$        | 1,198,567   | \$   | 1,154,856    |

Depreciation expenses were \$20,992 and \$28,590 for the three months ended March 31, 2024 and 2023, respectively.

## Note 7 – Intangible Assets Other Than Goodwill

The Company's intangible assets were acquired in business combinations or asset acquisitions and are recognized at fair value using generally accepted valuation methods deemed appropriate for the type of intangible asset acquired and reported net of accumulated amortization, separately from goodwill. During 2023, the Company entered into an agreement to acquire certain intangible assets of AuxoCell Laboratories, Inc. ("AuxoCell"). The purchase price for AuxoCell was \$105,000 paid in cash which was allocated to the intangible assets acquired, intellectual property. This transaction was accounted for as an asset acquisition.

Intangible assets with finite lives are amortized over their estimated useful lives. Intangible assets include developed technology, intellectual property, and customer relationships.

Amortization of intangible assets with finite lives is calculated on the straight-line method based on the following estimated useful lives:

| Website and software development costs | 5 years |
|--|---------|
| Intellectual property                  | 7 years |
| Customer relationships                 | 7 years |
| Other                                  | 5 years |

Acquired intangible assets with finite useful lives are reviewed for impairment when events or changes in circumstances suggest that the carrying value of these assets may not be recoverable. No impairment losses were recognized by the Company for the three months ended March 31, 2024.

The following table presents intangible assets other than goodwill as of March 31, 2024 and December 31, 2023:

|                                      |       | As of March 31, 2024 |       |                    |    |                     |
|--------------------------------------|-------|----------------------|-------|--------------------|----|---------------------|
|                                      | Gross | s Carrying Amount    | Accum | lated Amortization |    | Net Carrying Amount |
| Intellectual property                | \$    | 152,000              | \$    | 60,238             | \$ | 91,762              |
| Website & software development costs |       | 225,907              |       | 72,575             |    | 153,332             |
| Customer relationships               |       | 354,000              |       | 282,357            |    | 71,643              |
| Total                                | \$    | 731,907              | \$    | 415,170            | \$ | 316,737             |

|                                      |       | As of December 31, 2023 |       |                      |    |                     |  |
|--------------------------------------|-------|-------------------------|-------|----------------------|----|---------------------|--|
|                                      | Gross | Carrying Amount         | Accun | nulated Amortization |    | Net Carrying Amount |  |
| Intellectual property                | \$    | 152,000                 | \$    | 53,307               | \$ | 98,693              |  |
| Website & software development costs |       | 225,907                 |       | 61,279               |    | 164,628             |  |
| Customer relationships               |       | 354,000                 |       | 269,717              |    | 84,283              |  |
| Total                                | \$    | 731,907                 | \$    | 384,303              | \$ | 347,604             |  |

During each of the three months ended March 31, 2024 and March 31, 2023, respectively, amortization expense was \$30,867 and \$27,367, respectively.

Future expected amortization expense of intangible assets is as follows:

| Year Ending March 31, |               |
|-----------------------|---------------|
| 2025                  | \$<br>123,467 |
| 2026                  | 90,050        |
| 2027                  | 66,181        |
| 2028                  | 37,039        |
| 2029                  | -             |
| Total                 | \$<br>316,737 |

## Note 8 – Notes Payable

The following table presents the carrying value of the Company's notes payable as of March 31, 2024 and December 31, 2023:

| initer 51, 2025.  | March 31, 2024 | December 31, 2023 |
|---|----------------|-------------------|
| On July 27, 2018, the Company entered into a Bridge Loan Agreement and<br>Promissory Note, with an interest rate of 0.50% per month for the first six months and<br>0.75% per month through the Maturity Date of July 27, 2019. This agreement has not<br>been repaid on the maturity date and is currently in default (1).   | \$ 1,000,000   | \$ 1,000,000      |
| On October 5, 2018, the Company entered into a Bridge Loan Agreement and<br>Promissory Note, with an interest rate of 0.50%, per month for the first six months and<br>0.75% per month through the Maturity Date of October 5, 2019. This agreement has<br>not been repaid on the maturity date and is currently in default (1).  | 2,000,000      | 2,000,000         |
| On April 29, 2022, the Company entered an \$850,000 mortgage note at 8.25 percent<br>per annum with a maturity date of May 1, 2024. Between June 1, 2022, and the<br>maturity date, the Company is required to make monthly interest only payments of<br>\$6,021 with a balloon payment of \$850,000 due May 1, 2024. On May 1, 2024 the loan<br>is secured by the corporate headquarters building.           | 850,000        | 850,000           |
| On April 30, 2020, the Company obtained a \$263,400 Paycheck Protection Program<br>("PPP") Term Note from a financial institution. Loan was subject to forgiveness if<br>certain criteria were met, if not, due in five years with 1% of interest. Payments were<br>deferred for the first seven months of the loan. In 2021, \$193,354 of the note was<br>forgiven and the remaining balance will be repaid. | 21,792         | 26,462            |
| On May 18, 2020, the Company obtained a \$150,000 Economic Injury Disaster Loan.<br>Installment payments, including principal and interest, of \$731 monthly, began 30<br>months from the promissory note or November 18, 2022. Interest will accrue at an<br>annual rate of 3.75%.   | 150,000        | 150,000           |
| The Company obtained three seperate loans from the same lender and aggregate<br>principal of \$284,719. The loans bear interest at a rate of 23.0% per annum. The<br>Company is required to make minimum monthly payments of \$18,831. The loans<br>mature after various times through August 2024. This loan is secured by the<br>Company's receivables, inventory and other tangible and intangible assets. | -              | 80,748            |
| On June 1, 2023, the Company issued a promissory note in the amount of \$750,000 with an interest rate of 12.0% per annum. Between July 1, 2023 and the maturity date of May 25, 2025, the Company is required to make minimum monthly payments of principal and interest of \$35,305 monthly. The Note is an unsecured obligation (2).   | 459,097        | 549,427           |
| On September 13, 2023, the Company entered an \$279,800 financing arrangement with a lender. The financing is collateralized by a portion of the Company's outstanding accounts receivable. The Company is required to make 36 weekly payments of \$7,772.  | 54,405         | 155,444           |
| On September 14, 2023, the Company entered an \$278,000 financing arrangement with a lender. The financing is collateralized by a portion of the Company's outstanding accounts receivable. The Company is required to make 36 weekly payments of \$7,723.  | 61,756         | 162,155           |
| In July 2023, the Company issued a promissory note in the amount of \$50,000 with an interest rate of 1% per annum and a maturity date of September 30, 2023 extended to December 2023.   | -              | 50,000            |
| Total notes payable   | 4,597,050      | 5,024,236         |
| Less: unamortized discounts   | (254,885)      | (312,819)         |
| Total notes payable   | 4,342,165      | 4,711,417         |
| <i>Less</i> : current portion of notes payable, net of unamortized discounts of \$216,263   | (4,125,902)    | (4,445,782)       |
| Notes payable-long-term, net of unamortized discounts of \$38,622   | \$ 216,263     | \$ 265,635        |

<sup>(1)</sup> In August 2019, the Company received notice from GMA Bridge Fund, LLC that the Company is in default for the loan that matured on July 27, 2019, for non-payment and gave the Company notice that the note which matured on October 5, 2019, was also in default. The Company continues to accrue interest on these loans and is in discussion with the lender to renegotiate the terms of these notes.

<sup>(2)</sup> In connection with the issuance of the \$750,000 promissory note, the lender received 373,134 common stock warrants with an exercise price of \$2.01 and exercise period of five years. The Company recorded a debt discount of \$305,310 based on the relative fair value of the warrants. The fair value of the warrants was determined using a Black-Scholes pricing model and the following assumptions: expected term 3 years, risk free interest rate of 3.98%, and volatility of 107.74%).

| Year Ending March 31,       |                 |
|-----------------------------|-----------------|
| 2024                        | \$<br>4,245,285 |
| 2025                        | 208,384         |
| 2026                        | 3,918           |
| 2027                        | 4,068           |
| 2028                        | 4,223           |
| Thereafter                  | <br>131,172     |
| Total                       | 4,597,050       |
| Less: unamortized discounts | <br>(254,885)   |
| Total notes payable         | \$<br>4,342,165 |

## Note 9 – Shareholders' Equity (Deficit)

## Series A-1 Convertible Preferred Shares

The Company has designated 300 shares of preferred stock with a par value of \$.001 as "Series A-1 Convertible Preferred Shares".

The Series A-1 Convertible Preferred Shares entitle their holders to a number of votes equal to the number of shares issuable upon conversion times 2,000,000 granting the holders of Series A-1 Convertible Preferred Shares, as a group, effective control of the Company.

Each Series A-1 Convertible Preferred Shares are convertible, at the option of the holders, or automatically upon a Qualified Public Offering resulting in gross proceeds to the Company of not less than \$30 million, in whole but not in part, into 300 shares of common stock.

Holders of Series A-1 Convertible Preferred Shares are not entitled to receive dividends, out of assets legally available thereof, prior and in preference to any declaration or payment of any dividend on the common stock or any other capital stock of the Corporation.

As of March 31, 2024 and December 31, 2023, there are 300 shares of Series A-1 Convertible Preferred Shares outstanding.

## Series B-1 Convertible Preferred Shares

The Company has designated 500,000 shares of preferred stock with a par value of \$.001 as "Series B-1 Convertible Preferred Shares".

The Series B-1 Convertible Preferred Shares entitle their holders to votes equal to the number of shares issuable upon conversion.

Each Series B-1 Convertible Preferred Share is convertible, at the option of the holders, or automatically upon a Qualified Public Offering resulting in gross proceeds to the Company of not less than \$30 million, in whole but no in part, into 6 shares of common stock.

The Series B-1 Preferred Shares shall be entitled to receive an annual dividend, payable in newly issued common stock, in an amount equal to ten percent of the number of then existing Series B-1 Preferred Shares issued and outstanding prior and in preference to any declaration or payment of any dividend on the common stock or any other capital stock of the Corporation. This Dividend shall be cumulative.

As of March 31, 2024 and December 31, 2023, there are 5 shares of Series B-1 Convertible Preferred Shares outstanding.

## **Common Stock**

The Company is authorized to issue 975,000,000 shares of common stock with a par value of \$0.001 per share as of March 31, 2024 and December 31, 2023.

## Note 14 – Commitments and Contingencies

## Legal Matters

From time to time, claims are made against the Company in the ordinary course of business, which could result in litigation. Claims and associated litigation are subject to inherent uncertainties and unfavorable outcomes could occur, such as monetary damages, fines, penalties, or injunctions prohibiting the Company from selling one or more products or engaging in other activities. The occurrence of an unfavorable outcome in any specific period could have a material adverse effect on the Company's results of operations for that period or future periods. The Company is not presently a party to any pending or threatened legal proceedings.

During the year ended December 31, 2023, the Company settled a legal matter by issuing an individual \$81,000 in cash, 200,000 shares of common stock, and 150,000 five-year common stock warrants with an exercise price of \$1.50. The fair value of the shares of common stock and warrants were estimated at \$639,500 based on quoted market prices for the common stock and a Black-Scholes pricing model for the warrants and the following assumptions: expected term of 5 years, risk free interest rate of 3.72% and volatility of 121.00%.

#### Note 15 - Subsequent Events

The Company has evaluated all transactions and events after the balance sheet date through May 14,2024 the date on which these financials were available to be issued, and except as already included below, has determined that no additional disclosures are required.

On April 1, 2024, the Company occupied its new expanded office space. On March 15, 2024 the Company entered into a thirty-eight (38) month lease for office space commencing April 1, 2024. Monthly lease payments are \$10,405, \$10,580 and \$10,750 for the periods June 1, 2024 through May 31, 2025, June 1, 2025 through May 31, 2026 and June 1, 2026 through May 31, 2027, respectively.

On April 5, 2024, we agreed to repurchase 117,359 shares of common stock for \$1.00 that had been previously issued to a service provider. As of the repurchase date, the Company and service provider agreed to release all claims with no restrictions.

On April 8, 2024, the Company entered into an agreement with a service provider to provide certain services until December 27,2025 in exchange for 60,000 shares of the Company's stock, and a common stock purchase warrant ("Warrant") which permits the service provider to purchase 50,000, 50,000 and 100,000 shares of the Company's common stock at a price of \$4.00 per share, \$5.00 per share and \$6.00 per share, respectively. The Warrant is immediately exercisable at any time, in whole or in part, by the service provider from April 8, 2024, to April 8, 2029. The total grant estimated date fair value of the Warrant using the Black-Scholes option pricing model is \$2,628,500 and will be recognized into expense over the term of the service provider's agreement.